



# Value the Claim

Washington Practice Management, Inc.  
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Greetings!

Let us help you reduce your medical expense settlement costs. We have been engaged by attorneys and claims administrators since 2004 in this effort. This is accomplished by using fair market value analysis.

This approach avoids collateral source rule objections since the amount paid is not considered.

What you can expect from Value the Claim:

- A total claim reduction of 30% or greater.
- A report listing each item charge, the maximum fair market value and the overcharge.
- A comprehensive report showing the amount claimed, total charges disputed and a fair market value range. (see the Sample Reports tab on the website.)

Settlement reduction is accomplished by taking the total amount claimed and disputing selected individual charges.

Excessive charges are seen in emergency room services, imaging studies, laboratory testing and non-specific operating room charges. Quite often surgical fees include the master charge along with unbundled services (translation – double billing).

The difference between amounts charged and fair market value continues growing. Revaluing a claim is crucial in determining a fair settlement.

Allow me to revalue one of your current cases. You will be pleased.

Contact me to get started. There is no risk.

Sincerely,

Charles Plunkett

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